



THE SERVICE YOU'VE COME TO DEPEND ON

THE JOYS OF CONTAINER DRAYAGE



"...sure, we can do drop shipments..."



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- ***The Ongoing Chassis Struggle***
- ***The Tangled Web of
Detention & Demurrage
with Steamship Lines & Terminals***
- ***Love/Hate with Websites***



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Chassis

Two main issues that would dramatically transform the industry if fixed

- ✓ BCO and SSLs need to keep chassis out of their contracts.
- ✓ IEPs and MTOs need to get their act together for peak.



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Steamship Lines & Terminals

The Short List of what causes D&D!

- ❖ Lack of apts.
- ❖ Lack of Labor hired.
- ❖ Lack of “work-ready” equipment.
- ❖ Terminal not allowing the return of empties.
- ❖ Terminal closed for dual or single transactions.
- ❖ Terminal closed completely
- ❖ Terminals telling us to drop box but take chassis elsewhere.
- ❖ Terminals allowing for duals but making us drop chassis even though I’m dropping and picking for the same type of box.
- ❖ Boxes in closed areas - this is more common in peak due to surges of cargo.

Vessel delays cause detention and demurrage and...

- ❖ For exports it causes congestion, detention, extra yard pulls, extra chassis days, yard storage, yard hosteling, and lots of admin.
- ❖ For imports it causes congestion, demurrage, missed apts, added lack of apts, admin costs.

INFOGRAPHIC



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LA/LB TURN TIMES

Sept-17 to Current (12% increase in turn times, 22% increase over 2 hours)

Terminal	Sep-17	Oct-17	Nov-17	Dec-17	Jan-18	Feb-18	Mar-18	Apr-18	May-18	Jun-18	Jul-18	Aug-18	Sep-18	Oct-18	Nov-18	Dec-18	Jan-19	Feb-19	Mar-19	Apr-19	May-19
FMS (EMS)	87	103	91	94	105	115	119	85	75	68	79	82	104	90	102	103	131	116	140	124	118
CUT West	***	***	***	***	***	***	***	***	***	***	***	***	***	***	***	***	***	***	***	***	***
ITS	94	91	89	100	90	97	91	94	78	88	90	82	83	84	84	75	94	100	84	94	98
LBCT(Pier F)	47	51	64	***	***	***	***	***	***	***	***	***	***	***	***	***	***	***	***	***	***
Matson	37	36	34	35	38	37	35	36	36	35	37	36	39	36	36	37	40	39	38	36	38
LBCT(Pier E)	37	39	54	54	49	44	36	32	38	35	39	35	35	38	37	42	50	51	36	34	32
PCT	90	78	70	76	92	83	77	75	80	89	81	73	75	101	87	93	94	82	75	77	79
Pier 400 (APMT)	88	87	79	77	79	73	77	77	70	116	115	114	116	133	124	117	121	115	89	105	108
Pier A (SSA Pier A)	73	73	64	66	73	78	68	63	73	65	67	61	71	78	75	73	102	72	62	70	71
STS (STS-Everport)	82	83	91	82	89	86	75	74	75	76	94	72	68	73	84	85	103	89	76	69	71
Trapac	85	97	105	101	105	105	72	72	80	80	73	66	65	66	68	72	92	75	81	86	51
TTI	104	91	98	89	86	77	83	77	79	79	78	84	92	95	107	112	99	97	96	81	83
WBCT	76	78	108	111	75	79	76	82	109	93	104	91	81	103	96	114	106	94	85	93	95
YTI	64	67	72	64	61	65	60	54	56	63	72	69	63	63	68	66	75	72	59	62	67
Average Across All Terminals	81	83	78	84	82	81	77	72	72	77	81	78	81	90	90	90	98	90	83	83	84
Percent of Moves Over 2 Hours	20.00%	20.00%	22.00%	21.00%	20.00%	20.00%	18.00%	15.00%	17.00%	17.00%	17.00%	17.00%	19.00%	24.00%	21.00%	19.00%	24.00%	23.00%	20.00%	18.00%	15.00%

79 MINUTE TURN TIMES
18% OVER 2 HOURS

88 MINUTE TURN TIMES
22% OVER 2 HOURS



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Websites to Website...PLEASE!

- ❖ Its 2019...not 2009.
- ❖ We want and need the websites, we just need to migrate to today's environment.
- ❖ We need one port-wide portal for everyone in the supply-chain
- ❖ Port-wide portals started 3 years ago at FMC.

Why one portal you ask?

INFOGRAPHIC



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PORT OF POLA-LB WEBSITE LIST		
SITE NAME	WEBSITE ADDRESS	WHY WE USE THIS WEBSITE
1 APL/HOMEPORT	http://www.apl.com/wps/portal/apl	PRINT TENDERED ORDERS, POD LOADS, CLOSE ORDERS FOR BILLING
2 APM TERMINALS	http://www.apmterminals.com/operations/north-america/los-angeles	CHECKING BOOKING INFO, VESSEL SCHEDULES, INBOUND TRACE, TERMINAL LOADS
3 BNSF		USE THIS WEBSITE TO TRACE CONTAINERS
4 CALIFORNIA CARTAGE	http://abl.calcartage.com/homepage.htm	VIEW/RELEASE CONTAINERS IN CAL CART YARD
5 CALIFORNIA UNITED TERMINAL	http://www.shipcut.com	TRACE INBOUND LOADS
6 DCLI/DIRECT CHASSIS LINK	https://www.dcli.com/cmsweb/invoices	CAN FILE DISPUTES ONLINE, ACCEPT AND REQUEST STREET TURNS. ALSO, WITHOUT LOGGING IN YOU CAN LOOK UP EQUIPMENT FOR PLATE #5 AND REGISTRATIONS
7 EAGLE MARINE/GGS	http://www.eaglemarineservices.com/wps/portal/ems/home	TRACE INBOUND AND OUTBOUND LOADS AND EMPTY CONTAINERS
8 EMODAL	https://www.emodal.com/default.aspx	TRACE CONTAINERS, SET APTS, CHECK EXPORT BOOKINGS FOR MARINE TERMINAL/OAKLAND. CAN ALSO PAY DEMURRAGE FOR SOME CONTAINERS AT SSA W/THIS SITE, BUT IT DEPENDS ON THE STEAMSHIP LINE.
9 EVERPORT TERMINAL SERVICES	http://www.etslink.com/	CHECK VESSEL SCHEDULES AND FIRST RECEIVING, AND YOU CAN ALSO CHECK EQUIPMENT HISTORY, BUT IT ONLY GOES BACK 60 DAYS
10 HYUNDAI ETRUCK	http://truck.hmm21.com/index.jsp	ACCEPT AND UPDATE LOADS
11 IAS-DISPATCH MANAGER	https://equipmentrepaircas.interasset.com/cas/login	ACCEPT AND UPDATE LOADS - NYK AND OTHERS
12 ITS	https://www.itslb.com/tms/	TRACE INBOUND AND OUTBOUND LOADS AND EMPTY CONTAINERS
13 LONG BEACH CONTAINER PIER F AND PIER E	https://www.lbct.com/Home/index	CHECK INBOUND AND OUTBOUND INFO, SET APPOINTMENTS
14 MAERSK DRAYWATCH	https://www.draywatch.com/partners/tgs/login.do	ACCEPT AND UPDATE LOADS
15 MAERSK -PAYMENTS	https://tops.namepnterminals.com/Online/default.aspx	PAY FEE'S FOR APM/MAERSK
16 MOL POWER	http://cms.molpower.com/	ACCEPT AND UPDATE LOADS
17 PACIFIC CONTAINER TERMINAL/SSA PIER J	https://pct.tideworks.com/fc/default.do?login_error=102	TRACE INBOUND AND OUTBOUND LOADS, VESSEL RECEIVING SCHEDULE
18 PIER PASS	https://www.pierpass-tmf.org	PAY PIER PASS
19 RETURN LOCATION	http://returnlocation.com/ https://sto.tideworks.com/fc-sto/default.do?sessionid=5CC26F64BAEC5F2BD7240DB0E153AC8D	THIS WEBSITE CAN BE USED TO FIND OUT WHERE AN EMPTY CONTAINER SHOULD RETURN TO. NOT ALL STEAMSHIP LINES REPORT ON THIS, BUT SOME DO
20 SHIPPERS TRANSPORT	https://stl.tideworks.com/fc-STL/default.do	TRACE CONTAINER AVAILABILITY, AND LFD
21 SHIPPERS TRANSPORT	https://stl.tideworks.com/fc-STL/default.do	TRACE LOADS THAT HAVE BEEN MOVED TO SHIPPERS CARSON
22 SSA PIER A	https://piera.tideworks.com/fc-PA/default.do?sessionid=BDE3F592CDAF71152DE95F9021127E64	TRACE INBOUND AND OUTBOUND LOADS, VESSEL RECEIVING SCHEDULE
23 TOTAL TERMINAL	http://www.ttlgb.com/main/index.do	TRACE INBOUND AND OUTBOUND LOADS AND EMPTY CONTAINERS, SET APPOINTMENTS
24 TRAC EZ BOOK	https://ezbook.tracintermodal.com/default.aspx	YOU CAN BOOK TRI AXLE CHASSIS FROM THIS WEBSITE
25 TRAC INTERMODAL	https://www.tracintermodal.com/products-and-services/marine-pools/	WITHOUT LOGGING IN YOU CAN LOOK UP EQUIPMENT FOR PLATE #5 AND REGISTRATIONS
26 TRAPAC	http://www.trapac.com/	TRACE CONTAINER AVAILABILITY, CHECK VESSEL SCHEDULES, TRACE EXPORT BOOKINGS
27 UP	http://www.up.com/customers/index.htm http://us.wanhai.com/views/content/ContentPage.xhtml?web_code=whl_us&file_num=73080&file_num=73080&parent_id=64738&top_file_num=64735	USE THIS WEBSITE TO TRACE CONTAINERS
28 WAN HAI	http://us.wanhai.com/views/content/ContentPage.xhtml?web_code=whl_us&file_num=73080&file_num=73080&parent_id=64738&top_file_num=64735	EMPTY RETURN LOCATIONS
29 WEST BASIN YANG MING EMPTY RETURNS	http://voyagertrack.portsamerica.com/Home/Index?siteId=MTC_OAK	TRACE INBOUND AND OUTBOUND LOADS AND EMPTY CONTAINERS
30 RETURNS	http://www.yangming.com/e-service/vendor_area/US_EmptyContainerReturn_Detail.aspx	EMPTY RETURN LOCATIONS
31 YANG MING TRANSPORT	http://www.yangming.com/e-service/vendor_area/US_EmptyContainerReturn_Detail.aspx	YOU CAN TYPE IN YOUR EMPTY CONTAINER # AND IT WILL TELL YOU WHICH TERMINAL TO RETURN IT TO
32 YTI LYNX	http://lynx.yti.com/	TRACE INBOUND AND OUTBOUND LOADS AND EMPTY CONTAINERS
33 YUSEN TERMINAL	http://www.yti.com/customer-care-center.html	CHECK VESSEL SCHEDULES AND RECEIVING INFO

ONE PORTWIDE PORTAL

INFOGRAPHIC



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**DAILY
FACTS**

Scientists finally concluded that the chicken came first, not the egg, because the protein which makes egg shell is only produced by hens.