



**AgTC/USDA Ag Shipper Workshop:  
Focus on S. California Port Trucking and Marine Terminals  
Tuesday, July 17 2018**

**9:00 AM -- Registration, Coffee and Danish. Workshop: 9:30 AM to 1:30 PM  
*Location: DoubleTree San Pedro | 2800 Via Cabrillo-Marina, San Pedro, CA 90731***

**AgTC Member Fee: \$45 Harbor Trucking Association Fee: \$85 Non-Member Fee: \$145**

[Click here to Register](#)

Ag Shipper Workshops -- off-the-record, informal, round table discussion of the most pressing challenges facing exporters and importers.  
**No press, ocean carriers or ports -- with the exception of invited guests.**  
*Discussion continues over lunch, which will be served mid-day.*

Agriculture and Forest Products exporters become less competitive when their cargo is subjected to fees and delay stemming from port congestion, government imposed mandates, and carrier/terminal charges. This Workshop will explore why these challenges exist, and potential solutions at the Southern California gateway port complex.

- **Introduction to General Discussion**, forum for all attendees to raise issues. Discussion facilitated by:  
*Peter Friedmann, Executive Director, AgTC*  
*Weston LaBar, CEO, Harbor Trucking Association*
- **PierPass 2.0** – how it will work, will it help? Are the gate fees related to the night gates – how much is being collected, how is it spent? Why the lack of transparency? How can the proposal be improved? If appointments are implemented, is PierPass necessary?  
*Alan McCorkle, YTI (Port of L.A. terminal)*  
*Scott Shaw, TTI (Port of Long Beach terminal)*
- **The Role of the Port Authority - GE Port Optimizer**– a means to provide predictability, to reduce wasted time, provide central source of all shipping and trucking data.  
*Gene Seroka, Executive Director, Port of LA*
- **Chassis**. Time for a Grey Pool, or, “pool of pools”? What is necessary to make this a reality in SoCal?
- **Detention/demurrage charges**. Congestion and Federal agency inspections, etc. at marine terminals lead to charges, which the Federal Maritime Commission is now investigating. What is fair, what is not, and what can be done to reduce or eliminate these charges.
- **eDray**. Results of initial testing in SoCal, what are the benefits, how quickly can it be rolled out?
- **Appointment system** – is it workable?

**YOUR concerns and questions –encouraged throughout the Workshop. This is a Discussion, not speeches!**

