

AgTC Agriculture Transportation Coalition

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Port of Los Angeles



Alliance Shifts and Terminal Impacts *A Port Perspective*



THE PORT
OF LOS ANGELES 

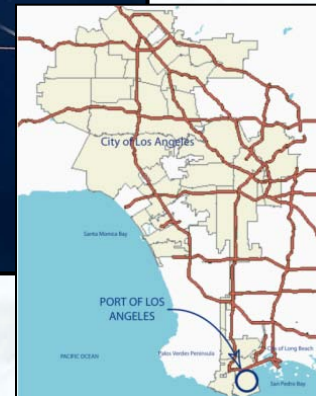
June 7, 2017

Alliance by Terminal (# of Services)



Port of Los Angeles

Port of Long Beach



Shipping Line Alliance Structure

Alliance Formations before April 2017

2M

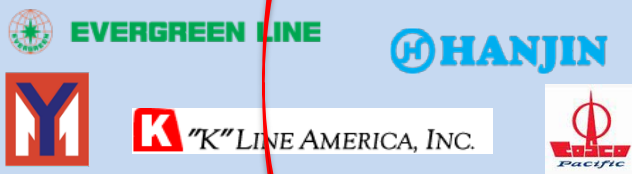


MEDITERRANEAN SHIPPING CRUISES

G6



CKYHE



Ocean 3



Alliance Structure as of April 2017

2M-H



MAERSK



HYUNDAI MERCHANT MARINE CO., LTD.



MEDITERRANEAN SHIPPING CRUISES

POLA
APMT
CUT

POLB
TTI

THE Alliance



NYK LINE
NIPPON YUSEN KAISHA

POLA
TRAPAC
YTI
WBCT

POLB
ITS

Ocean Alliance



POLA
EMS
Everport

POLB
PCT
LBCT



Larger Shipping Line Alliances

Sailing Frequencies and Weekly Capacity for Asia to/from San Pedro Bay Ports

| | Second Half 2016 | Second Half 2017 |
|--------------------------------------|------------------|------------------|
| Weekly Capacity (TEU): | 205,300 | 214,900 |
| Number of Eastbound Sailings: | 27 | 27 |
| - by Global Carriers | 26 | 23 |
| - by Independent Carriers | 1 | 4 |

Source: Mercator Intl.

Marine Terminal Selection

Shifting of services between terminals causes some terminal volumes to dramatically increase while others are under-utilized

- Service providers are required to obtain new cargo volume forecasts by terminal (rail, chassis)
- Increased chassis repositioning requirements
- Potential impact to truck turn-times