



Trucking Challenges Mounting

AgTC – 2016 Annual Meeting

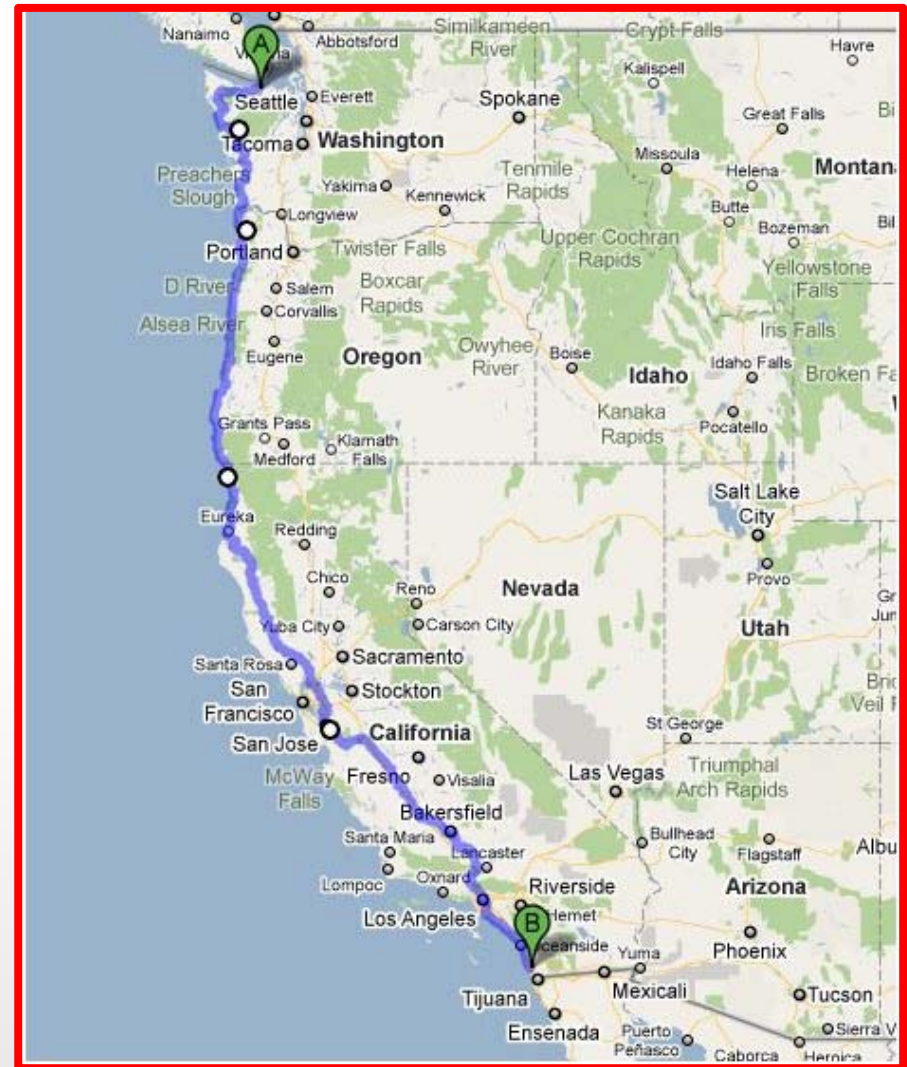
Presented by
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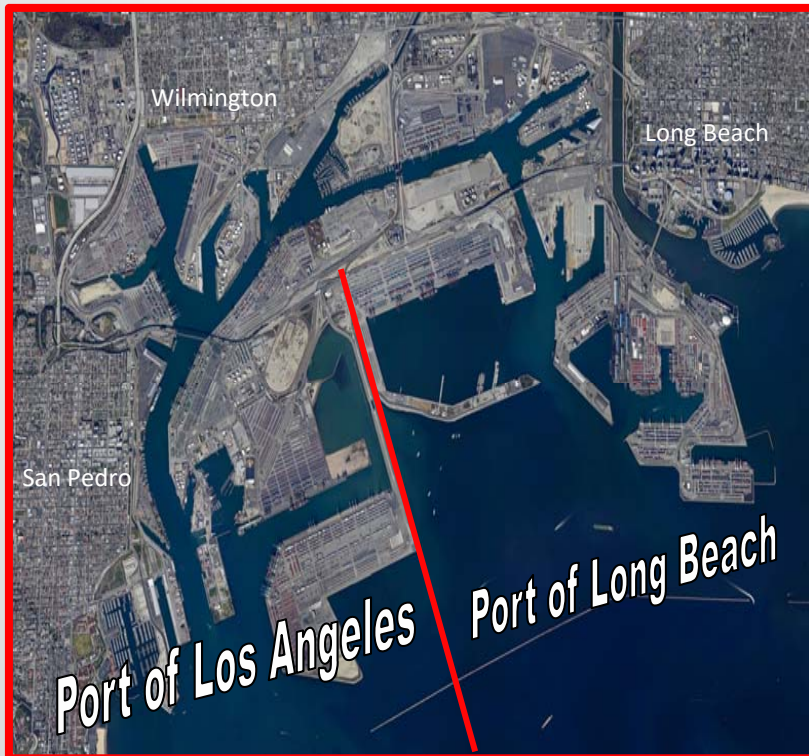
Agenda



- West Coast
- Environmental Initiatives
- Potential Solutions and Actions Taken



West Coast



➤ LA / LB Port Complex

- Congestion, SS Alliances, VSA, and Mergers
- Turn Times
- Pier Pass
- Appointment Terminals
 - 7 / 13 Terminals with separate business rules
- State of Chassis
 - 6 Active Chassis Pools
 - Off-Dock Chassis Yards

West Coast



- Oakland
 - PAOH Closure
 - Turn Times
 - Congestion
- OICT Extended Gate hours
 - Night and Saturday Gates
 - \$30 transaction fee per loaded container
 - Appt. req. (RTG Delivery Import Lanes)





West Coast

- SEA-TAC
 - Chassis shortage
 - Terminal 46 in Seattle and Husky Terminal in Tacoma
 - T46 Appointments
 - Missed appoints due to terminal congestion and spilt/off-hires
 - Gate Hours - If terminals congested
 - (T18/T46/PCT/HUSKY/OCT) increased transportation cost (dry runs)
 - Terminals are not running continuous operations
 - Breaks & Lunches
 - PCT/Husky has earlier closing time (16:00)
 - Terminals avoid re-handling of Loads buried in piles.

Environmental Initiatives



- CAAP 2.0 – POLA/POLB
- Clean Truck Management Program – OAK
- SEA–TAC Clean truck Program
 - ScRAPs 2 Truck Replacement Program
- CA Sustainable Freight Plan (Proposed Legislation)
 - C–38, C–41, C–53, C–58

Potential Solutions and Actions Taken



- POLA / POLB Supply Chain Optimization Working Groups
- HTA TMD 2.0 / PMSA / WCMTOA Discussions
- FAST ACT
 - FMC Innovations TeamsBlue print Initiatives that can be implemented at every gate way
- Monthly Meetings with Pier Pass
 - HTA / CTA Collaborative Discussions
- Innovative & Collaborative Working Group
 - YTI / Stakeholders

Potential Solutions and Actions Taken



- Automation Terminals
 - Middle Harbor and TraPac

- Oakland
 - Bluetooth Technology Project
DrayQ App. (Apple and Google) | Dray Link
 - OICT
Extended gates (Night and Saturday)
 - TraPac committed to invest \$50 – \$100 million in terminal improvements
 - Shipper Transport Express (STE) – Off-dock yard
 - French Camp Central Valley Container Yard

- Pre-Arrival
 - API / EDI Web-calls

Potential Solutions and Actions Taken



- SEA-TAC
 - Blue Tooth Technology Project
 - DrayQ App. (Apple and Google) | Dray Link

- Northwest Seaport Alliance (NWSA)
 - Conceptual Discussions to improve visibility
 - Forecasting
 - Transparency
 - Reliability



Thank you!

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