

C-TPAT Exporter Entity

June 19, 2015



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Why Exports and C-TPAT?

- Demand from the trade
- Meet request from the Advisory Committee on Commercial Operations (COAC) in 2011
- Be in line with National Export Initiative (NEI/NEXT)
- Work with global AEOs who have an export component.
 - Facilitated cargo from foreign AEOs (U.S. Importers)
 - Coming full circle
- Working towards a trusted trader concept



C-TPAT Exporter Entity

- Exporters can now apply to the program
 - Focus on exporters
 - Can apply through the C-TPAT web portal
 - (Portal has experienced growing pains/please be patient with the process)
 - Must complete Security Profile and Company Profile
 - Will be validated early 2016



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Importers Who Export

Importers who also export have been in the program

- Must complete their Security Profiles they include export questions that must be answered
- Some security profiles that did not complete their security profiles during the update period must cut/paste data in the document exchange from the Adobe copy of their profiles
- Most importantly, they will be visited for their export supply chains during domestic visits this year



C-TPAT Exporter Benefits

- Employer Identification Number (EIN) required to receive benefits
 - Automatic Export System (AES) will be used to apply benefits by CBP
 - EIN numbers must be accurate



C-TPAT Benefits Comparison

Imports

Benefits

- Front of line
- Lower threat score
- FAST lane
- SCSS direct contact
- Portal access
- Marketability
- Business resumption
- Common Standard

Exports

Benefits

- Front of line
- Top of the list
- **No** FAST lane
- SCSS direct contact
- Portal access
- Marketability
- Business resumption
- Common Standard
- Foreign port benefits for MRA countries



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Name

June 17, 2003

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As of April 30, 2015, CBP has signed **Ten Mutual Recognition Arrangements (MRA)**,

- New Zealand – 2007 – Secure Export Scheme (SES)
- **Canada – 2008** – Partners in Protection (PIP)
- Jordan – 2008 – *Golden List*
- **Japan – 2009 – *Authorized Economic Operator (AEO)***
- Korea – 2010 – *Authorized Economic Operator (AEO)*
- **European Union – 2012 – *Authorized Economic Operator (AEO)***
- Taiwan – 2012 – Authorized Economic Operator (AEO)
- Israel – 2014 – Authorized Economic Operator (AEO)
- **Mexico - 2014** - Nuevo Esquema de Empresas Certificadas (NEEC)
- Singapore – 2014 – Secure Trade Partnership (STP)

MRA doesn't mean they are all currently requesting C-TPAT status and offering benefits; only those in **GREEN** are.





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